



## **TO ALL INTERESTED BIDDERS**

### **REQUEST FOR CLARIFICATIONS TO THE TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING & COMMISSIONING OF VERY HIGH FREQUENCY (VHF) RADIO SYSTEM FOR JKIA TOWER GROUND CONTROL AS AT 20<sup>TH</sup> FEBRUARY, 2026: TENDER NUMBER KCAA/016/2025-2026**

Reference is made to the above tender advertised by Kenya Civil Aviation Authority (KCAA) on **Tuesday, 10<sup>th</sup> February 2026** in which you have expressed interest to participate.

The Authority has received requests for clarification on the above stated tender from interested candidates via Email and during the pre-bid meeting held on Thursday, 19<sup>th</sup> February, 2026.

In accordance to with the provisions of Instructions To Tenderers (ITT) section 9 and 10 and the Tender Datasheet ITT 8.2 of the tender document which was issued or obtained from KCAA website, the Authority has prepared response to various requests for clarification and addendum as received and as had been stated in the tender document circulated to all bidders who are participating in this tender. The preparation of this response has been necessitated by the request for clarifications sought by some of the bidders.

Attached herein are the responses to the clarifications requested and the addendum.

Please note that these clarifications and addendum shall be read and construed as part of the bidding document issued to you earlier.

You are hereby notified that the tender closing date has been extended from **Thursday, 26<sup>th</sup> February 2026** to **Thursday, 5<sup>th</sup> March 2026** at **1100 Hours, East African Time.**

We wish you the best as you prepare to submit your bids.

A handwritten signature in blue ink, appearing to read 'W. Kitum', is written over a circular stamp or seal.

**William Kitum**

**FOR: DIRECTOR GENERAL**

**Encl.**





## KENYA CIVIL AVIATION AUTHORITY

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### **MINUTES OF PRE-BID MEETING FOR SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING & COMMISSIONING OF VERY HIGH FREQUENCY (VHF) RADIO SYSTEM FOR JKIA TOWER GROUND CONTROL; TENDER NO. KCAA/016/2025 – 2026.**

#### **1. Objective of the meeting**

Kenya Civil Aviation Authority (KCAA) invited bids for Supply, Delivery, Installation, Training, Testing & Commissioning of Very High Frequency (Vhf) Radio System for JKIA Tower Ground Control on **Tuesday, 10<sup>th</sup> February 2026**. Prospective bidders were notified in the advert and in the bidding documents that a mandatory pre-bid meeting would be held on Thursday 19<sup>th</sup> February 2026 **at 10:00 a.m.** at KCAA, JKIA, Control Tower.

This pre-bid meeting was to accord the interested bidders an opportunity to seek clarifications pertaining to the invitation to tender for the stated works.

#### **2. Attendance of the meeting**

The meeting started as per the scheduled time and was attended by **Sixteen (16)** interested bidders' representatives and **three (3)** representatives of KCAA.

It was agreed that a copy of the Pre-bid meeting minutes, the attendance register and clarifications offered by KCAA on all the issues raised by bidders be sent to all the firms through the email addresses provided by the respective firm's representatives present on **Friday, 20<sup>th</sup> February 2026** before **5.00pm**.

#### **3. Introduction**

The chairman introduced the KCAA team and thereafter, bidders present introduced themselves and the companies they were representing.

#### **4. Clarifications sought by bidders and Response by KCAA**

The clarifications sought by bidders and responses given by KCAA are as indicated in **table 2** below:

**Table 2: Clarifications sought by bidders and Response by KCAA**

No	Page No	Item	Issue raised	Clarification provided by KCAA
1.	38 Item No. 22	Bidders MUST have an annual turnover for each of the last three years of at least Kshs. 100 million	The turnover is too high for the size of this project. We request you to consider Kshs 20 Million.	This was considered and the annual turnover for each of the last three years is hereby reduced to at least Kshs. 50 million. This will be verified from the Audited financial statements. The revised evaluation criteria is herein attached as an annex.
2.	38 Item No. 23	Submit evidence that your firm will be able to raise capital of Kshs 100 Million for the project	The capital requirement is too high for the size of this project. We request you to consider Kshs 20 Million.	This was considered and the capital is hereby reduced to Kshs 30 Million for the project. Bidders should attach documentary evidence as required. The revised evaluation criteria is herein attached as an annex
3.	94-95	Technical Specifications — Mobile Airband Transceiver	This is not part of the Scope of Supply specified on page 83. Please confirm	This is an additional requirement to the VHF radio and should be treated as a standalone item as indicated below. The item should be included in the price accordingly.
4.	83	<p><b>Eligibility &amp; Experience</b> The Vendor must be an OEM and demonstrate a proven track record by providing a minimum of three (3) references for VHF systems delivered within the past five (5) years.</p>	Please clarify this requirement considering its a national open tender.	This is a national open tender. Local bidders expected to Provide a Manufacturer Authorization Certificate as per the Preliminary Evaluation Criteria No. 26 and 27 on page 38 of the tender document.

				Bidders are advised to form a joint venture with firms that meet the requirement in experience.
5.	1	Extension of closing date and time	<p>The response period of 16 days is too short for this tender. We request for an extension of seven (7) more days.</p> <p>Four (4) weeks extension for the bid submission deadline, that is until 26/03/2026</p>	<p>Due to the urgent need of the equipment, the Authority has agreed to extend the tender submission date from 26/02/2026 to 5th March 2026 at <b>1100 Hours, East African Time</b></p>
6.		Is the equipment power 240V or 48V DC – 240V primary AC?	If VHF has both that is desirable	The equipment power should be 240V primary AC. However, it will be acceptable if the VHF has both.
7.		GND radio?	What is the frequency for GND radio?	This will be provided but has to be in the VHF range (118-136Mhz)

There being no other business the exercise was closed at 1.30pm.

Bidders were reminded that this clarification amend the tender document in the respective sections and is binding to all the bidders.

**ADDENDUM 1: SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING & COMMISSIONING OF VERY HIGH FREQUENCY (VHF) RADIO SYSTEM FOR JKIA TOWER GROUND CONTROL; TENDER NO. KCAA/016/2025 – 2026.**

**Technical Specifications — Mobile Airband Transceiver**

**1. Quantity – two (pcs)**

**2. General Specifications**

- Model: Icom IC-A120
- Type: Mobile VHF Airband Transceiver (Vehicle Installable)
- Frequency Range (TX/RX): 118.000 - 136.992 MHz
- Channel Spacing: 25 kHz / 8.33 kHz
- Number of Memory Channels: 200 channels with 12-character names

**2. Transmitter Specifications**

- RF Output Power: 9 W typical (up to 10 W max)
- Peak Envelope Power: 36 W P.E.P.
- Modulation Type: A3E
- Spurious Emission: Less than  $-60$  dBc
- Microphone Impedance: 600 Q

**3. Receiver Specifications**

- Sensitivity (6 dB SIN):  $< 1$  HV
- Selectivity (8.33 kHz): 2.778 kHz / 7.37 kHz (6 dB / 60 dB)
- Selectivity (25 kHz): 8 kHz / 25 kHz (6 dB / 60 dB)
- Audio Output (Internal Speaker): Approximately 1.5 W (8 Q)
- Audio Output (External Speaker): W (8 Q)

**4. Power & Electrical**

- Operating Voltage: 13.75 V or 27.5 V DC (supports 12 V and 24 V vehicles)
- Current Drain (TX): Approx. 5.0 A max
- Current Drain (RX Standby): Approx. 0.5 A
- Current Drain (RX Max Audio): Up to 4.0 A
- Antenna Impedance: 50 Q (SO-239 connector)

**5. Environmental & Durability**

- Ingress Protection: IP54 dust-protected and splash-resistant
- Operating Temperature Range:  $-30$  °C to  $+60$  °C
- Designed for rugged vehicle and airfield environments

**6. Physical Dimensions**

- Dimensions (W x H x D): 161 x 45 x 175 mm

- Weight: Approximately 1.5 kg
- Mounting: Vehicle mounting bracket (supplied)

## **7. Accessories**

- Hand Microphone (Noise Cancelling)
- Mounting Bracket kit
- Microphone Hanger kit
- DC Power Cable
- Vehicle Antenna
- User Manual

## **8. Installation of the two (2) VHF Airband Mobile Transceivers**

The two VHF Airband Mobile Transceivers will be installed in KCAA motor vehicles. This will include:

- Provision of an Airband-compatible mobile antenna
- Vehicle installation and mounting hardware
- Configuration, programming, and commissioning
- Functional testing and acceptance verification

## REVISED PRELIMINARY EVALUATION CRITERIA

No.	Mandatory documents/requirements to be submitted
1.	<b>Ineligibility</b> - Bidders and their associated firms who have existing ongoing contracts with KCAA which have delayed beyond the original scheduled completion period in the contract without proper justification or who according to KCAA records, have failed in performance of previous contracts, have been served with written notice of non-performance or have had their previous contracts terminated for non-performance are not eligible to participate.
2.	The tender is signed by the person with power of attorney, without material deviation, reservation or omission. Attach a copy of letter granting power of attorney
3.	<b>Project commitment/plan</b> – Bidders MUST attach sample project plan/work program.
4.	Provide documentary evidence of the company's registration details /certificate of incorporation (legal structure) by a recognized body in the domiciled Country (including for members of joint venture where applicable)
5.	Provide copy of the company Valid Tax Compliance certificate issued by the Kenya Revenue Authority for firms registered in Kenya only.
6.	The bidder shall provide two hard copies comprising <b>1 original document and 1 copy document and a soft copy in USB drive (searchable).</b>
7.	Provide a tender security of Kenya Shillings One Million Only (KES 1,000,000.00) valid for 210 days
8.	Provide a duly filled and signed Form of Tender
9.	Duly filled and signed Price Schedules completed in accordance with ITT 14 and ITT 19 (Schedule No. 1 to 5).
10.	Tenderer's eligibility – duly filled and signed confidential business questionnaire
11.	Validity of bid tender, for a period of 182 days
12.	Duly signed sworn Anti-corruption affidavit signed by commissioner of oaths
13.	Ensure serialization of all pages of the bid submitted
14.	Submit copies of all technical brochures for the proposed equipment
15.	<b>Financial Resources</b> The bidders shall submit the latest three years (2024, 2023 and 2022) audited financial statements.
16.	Submit a statement in the letterhead of the bidder indicating that the company has adequate financial resources to supply the equipment if awarded a contract. (Attach evidence)
17.	Duly filled Certificate of Independent Tender Determination
18.	Submit a statement in the letterhead of the bidder indicating that the company is not insolvent, in receivership, bankrupt or in the process of being wound up
19.	Tenderer, member of the joint venture or sub-contractor is not debarred by PPRA or any other Authority. Submit a duly filled and signed Form SD1
20.	Self-declaration that the person/tenderer will not engage in any corrupt or fraudulent practice. Submit a duly filled and signed Form SD2

21.	<p><b>Experience</b> The vendor or the manufacturer of the equipment shall prove that: -</p> <ul style="list-style-type: none"> <li>i Provide proof that the bidder has specific experience in the Supply, delivery, installation, training, testing and commissioning of VHF Radio systems in at least three projects each of a value of Kshs. 20 million or more within the last Seven (7) years.</li> <li>ii Proof that they have supplied, installed and commissioned similar equipment in Two areas outside domicile Country/Sate of manufacture.</li> <li>iii Provide copies of Contracts with their requisite completion certificates/ recommendation letters/user acceptance documentation for the three projects.</li> <li>iv The project must be complete and operational.</li> <li>v At least one the projects should have been implemented within the AFI region.</li> <li>vi Evidence of all previously and successfully accomplished integration services undertaken for a similar system.</li> </ul>
22.	Bidders MUST have an annual turnover for each of the last three years of at least Kshs 30 million. This will be confirmed from the financial statements audited.
23.	Submit documentary evidence that your firm will be able to raise capital of Kshs 20 Million for the project.
24.	<b>Spares parts</b> - The supplier shall provide a list of all critical system spares which will be supplied with the equipment to sustain the system during the three year warranty period. The cost should be part of the bid price submitted.
25.	Attach certified CVs and professional certificates for key technical staff who will be assigned to this project if successful.
26.	Provide a Manufacturer Authorization Certificate.
27.	Composition of joint venture where applicable. Attach a copy of the Joint Venture Agreement entered in to by all members or a Form of intent to execute a Joint Venture Agreement together with a copy of the proposed Agreement. All members of joint venture MUST submit a duly filled Party to JV Information Sheet (where applicable)
28.	The bidders shall provide a proposed service and maintenance agreement for the system with a proposed commencement at the end of the three (3) year warranty period. This maintenance agreement should be for a five (5) years period and should be costed separately as appropriate. This costing shall be considered during the financial evaluation for comparison purposes but shall not be included in the bid price. <b><i>The quoted maintenance price shall remain firm and fixed for the stated period</i></b>
29.	<b>REMARKS</b>

Jeff Olago .....  ..... Date..... 20<sup>th</sup> February 2026 .....

William Kitum .....  ..... Date..... 20/2/26 .....

**FOR: DIRECTOR GENERAL**

