

KCAA/CONF/1010/3 VOL 50 (240)

12th January 2022

TO ALL INTERESTED BIDDERS

REF: FIRST RESPONSE TO REQUEST FOR CLARIFICATION ON TENDER FOR THE SUPPLY, DELIVERY, CONFIGURATION, TESTING AND COMMISSIONING OF AN UNMANNED AIRCRAFT SYSTEMS TRAFFIC MANAGEMENT SYSTEM (UTM) AS AT 11TH JANUARY, 2022: TENDER NUMBER KCAA/041/2021-2022.

Reference is made to the above mentioned tender advertised on 21st December 2021.

The Authority has received various requests for clarification of the above stated prequalification from interested candidates.

In accordance with the provisions of Instructions to Applicants (ITA) section 8, 9 and the Prequalification Data Sheet ITT 8.3 of the prequalification document which was issued or obtained from KCAA website, the Authority has prepared a response to the requests for clarification received by 11th January 2022.

Attached herein is the response to the clarifications.

Please note that this clarification shall be read and construed as part of the bidding document issued to you earlier.

Further, the deadline for tender submission is hereby extended from 18th January, 2022 to **Wednesday, 9th February, 2022 at 11:00AM.**

Following the extension of the deadline for prequalification submission date, the deadline for request for clarifications has been extended to **1st February, 2022.** The requests should be sent through email address provided in the tender document-procurement@kcaa.or.ke.

We wish you the best as you prepare to submit your prequalification documents.



William Kitum
FOR: DIRECTOR GENERAL

Encl.

KENYA CIVIL AVIATION AUTHORITY

FIRST RESPONSE TO THE REQUEST CLARIFICATIONS TO THE TENDER FOR SUPPLY, DELIVERY, CONFIGURATION, TESTING AND COMMISSIONING OF AN UNMANNED AIRCRAFT SYSTEMS TRAFFIC MANAGEMENT SYSTEM (UTM) AS AT 11TH JANUARY 2022. TENDER NUMBER: KCAA/041/2021-2022

No.	Clarifications Sought	KCAA'S Response
1.	Would KCAA accept a SaaS UTM solution where the software is fully managed, operated, maintained and upgraded in the cloud?	Due to the nature of privacy and security sensitivity of UAS flights data, KCAA would prefer a solution that is on-premise.
2.	Are Engineer CVs required if the supplier provides a SaaS UTM solution (part B, item24)?	Yes, engineers are required regardless of the solution provided.
3.	Are system Spares and availability guarantees required if the supplier provides a SaaS UTM solution (part B, Item 25	KCAA would prefer an on-premise UTM solution, therefore, system spares and availability guarantees are required.
4.	Are UTM suppliers required to provide aspects (including working stations, infrastructure and hardware) of the Operations Centre?	Yes. UTM suppliers are required to provide operational components of the Operations Centre.
5.	Are UTM suppliers mentioned required to provide UAS Transponders (1000x)?	Yes. UTM suppliers are expected to meet the technical specifications of the required UAS Transponders as well as provide them.
6.	Would KCAA permit us to provide an electronic copy (via mail) by the submission due date, with the paper and USB copies arriving afterwards? This would reduce reliance and time pressure on couriers/shipping which are impacted by current global logistical challenges.	All bidders shall provide two hard copies marked Original and Copy and a soft copy in a well-marked Flash Drive. All these should be provided as per the guidelines of the tender closing date and time. The deadline for submission of the prequalification has been extended to allow bidders adequate time to prepare their documents.
7.	How does the part A point 14 ("at least 1 UTM solution implementation over the past 5 years") correspond or relates to part B point 21 ("completion of UTM systems in at least 3 other organizations one of which must be a civil aviation oversight authority")? Please clarify.	The following requirement shall be considered for both part A (14). The requirement under Part B, number 21 on page 17 of 69 is hereby deleted.
8.	In part A point 14 "project implemented in a country outside the state of the manufacturer of the UTM system" can be altered to "project implemented outside or inside the state of the manufacturer of	The project should be implemented either inside or outside the country of manufacture. However, bidders are requested to state all their experience for

	the UTM system"? in the opinion of the vendor, full operational implementation of the UTM solution for the entire home country's airspace should be treated as an efficient proof of vendor's experience in implementation of UTM solutions, regardless from the place of implementation. Please confirm.	consideration in the second phase of tendering.
9.	In part A point 13 please define the exact meaning of the OEM term?	The bidder MUST be the OEM of the solution they are providing. OEM stands for Original Equipment Manufacturer.
10.	SECTION 1- ITA5: Please confirm that the "joint venture" is for consortium partners, not as legal "shareholding" JV?	The joint venture is for the consortium for the purpose of this tender only as clearly stated in ITA 5 of the tender document.
11.	SECTION IV – Application submission letter: Refers to section III 4.2 (a)(b) and 4.3(a)(b). Please confirm what the intent is, as they appear to missing from SECTION III	Section III 4.2 (a)(b) and 4.3(a)(b) has been deleted. However, you MUST meet all the preliminary mandatory requirements as indicated on page 16 to 19 of the tender documents.
12.	SECTION IV – Application submission letter: refers to ITA24.2. Please confirm what the intent is, as it appears to be missing from SECTION I.	ITA 24.2 is not in the tender document hence will not be applicable.
13.	SECTION II – ITA 5.2: Does the maximum number (3) of JV members in the PDS a. Include the applicants? b. Exclude subcontractors?	As indicated in the tender document ITA 5.1, the members of the joint venture shall include the representative of the joint venture and exclude subcontractors.
14.	Please would you provide an extension of a minimum of two weeks? Due to your request for hard-copy and USB drive (via courier/post), a need to liaise with potential JV partners, and the holiday season.	The deadline for tender submission is hereby extended from 18 th January 2022 to 9th February 2022 at 11:00AM East African Time. The deadline for tender submission as indicated in ITA 17.1 in the Tender Data Sheet is hereby amended accordingly
15.	Deadline for request for clarification	Following the extension of the deadline for tender submission, any questions in writing, shall reach the Procuring Entity not later than 1st February 2022 through the email address provided in the tender document – procurement@kcaa.or.ke.

END


For Director General
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NAIROBI