



KCAA/CONF/1010/3 VOL 60 (250)

26th FEBRUARY 2026

TO ALL INTERESTED BIDDERS

REF: FIRST RESPONSE TO CLARIFICATIONS OF THE TENDER FOR SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING AND COMMISSIONING OF VHF RADIO SYSTEMS FOR JKIA, LOKICHOGIO, MALINDI, MOMBASA, WAJIR, POROR, NGONG, WILSON, MUA AND ELDORET ANS STATIONS. TENDER NO. KCAA/010/2025-2026.

Reference is made to the above-mentioned tender issued on 10th February 2026, the mandatory pre-bid meeting held on Tuesday 24th February 2026 at KCAA Headquarters, Aviation House, Jomo Kenyatta International Airport, Nairobi.

In accordance with section II, under the provisions of Instructions to tenderers (ITT), in tender data sheet, clause 8 and 9 of the tender document which was issued or obtained from KCAA website or public procurement information portal, the Authority has prepared a response to the requests for clarifications received as at Tuesday 24th February 2026 at 17:00 Hours.

The purpose of this letter is to forward to you the first response to clarifications sought for your perusal and information as you prepare to submit your bid.

For avoidance of doubt, the response to clarifications will be uploaded on KCAA website and public procurement information portal as part of the tender documentation.

Please note that this clarification shall be read and construed as part of the bidding document issued to you earlier and will amend the respective sections accordingly. The deadline for request for clarifications has been extended to 20th March 2025 at 17:00 Hours.

The tender closing / submission date has been extended from 13th to **Friday 27th March 2026 at 11:00 Hours East African Time**. Other details on the tender opening remain the same.

We wish you the best as you prepare to submit your tenders.

William Kitum
FOR: DIRECTOR GENERAL
Encl.



FIRST RESPONSE TO THE REQUEST FOR CLARIFICATIONS ON THE TENDER FOR SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING AND COMMISSIONING VHF RADIO SYSTEMS FOR JKIA, LOKICHOGIO, MALINDI, MOMBASA, WAJIR, POROR, NGONG, WILSON, MUA AND ELDORET ANS STATIONS AS AT 24TH FEBRUARY 2026. TENDER NO. KCAA-010-2025-2026

1. Objective of the meeting

Kenya Civil Aviation Authority (KCAA) invited bids for supply, delivery, installation, training, testing and commissioning VHF radio systems for JKIA, Lokichogio, Malindi, Mombasa, Wajir, Poror, Ngong, Wilson, Mua and Eldoret ANS stations on **Tuesday, 10th February 2026**. Prospective bidders were notified in the advert and in the bidding documents that a mandatory pre-bid and site survey meeting would be held on 24th February 2026 **at 12:00 Hours** at Kenya Civil Aviation Authorities, Headquarters in Aviation House, Jomo Kenyatta International Airport.

This pre-bid meeting was to accord the interested bidders an opportunity to seek clarifications pertaining to the invitation to tender for the stated work.

2. Attendance of the pre-bid and site survey meeting

The meeting started at the scheduled time and was attended by interested bidders' representatives and KCAA officials.

It was clarified that a copy of the clarifications provided by KCAA on all the issues raised by bidders would be sent to all the firms through email addresses provided by the respective firm's representatives present before closing business on **27th February 2026** before **17:00 Hours**. Bidders were requested to send all the request for clarifications to the Authority through the email address provided in the tender document.

3. Discussions

The meeting started with a brief on the KCAA requirements as per the tender document. This was followed by discussions with the bidders asking for various clarifications.

4. Clarifications sought by bidders and Response by KCAA

The clarifications sought by bidders and responses given by KCAA are as indicated in the **table** below:

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NO	CLARIFICATIONS BEING SOUGHT	KCAA RESPONSES
1.	Kindly clarify is the 19U rack for all stations because some stations have more radios, like ELD has 20 main/standby radios plus 10 cavities?	42U Racks to be installed in all site/stations
2.	Clarify the correct amount of tender security required.	The tender security required is for Kenya shillings six million only (Kshs. 6,000,000.00)
3.	The bidder shall supply a rack mounts UPS to provide at least two (2) hour autonomy in case of a power outage for each rack installed A dc power system shall be provided by the tenderer with the capacity to at least provide 4 hours power to the system in case of mains power outage. Please clarify if the power autonomy required is 2 or 4 hours	Autonomy of 3 hours per site is required.
4.	How does an international bidder who is not a tax agent of KRA handle DDP delivery? In other countries DAP is normally used for international bidders. In any case it is assumed that VAT is excluded from the price, please clarify The deadline for submission is too close for the amount of work required to prepare this tender. We request for an extension of two (2) weeks.	The successful bidder will be responsible for payment of all taxes applicable in the contract and transportation of all the equipment to the respective KCAA stations. The price quoted must therefore be inclusive of all applicable taxes. For extension, see No.15 and No. 16
5.	Usage of Remote Control Unit in Area Cover Radios	All local Radio Sites will require the Remote Control and monitoring Unit at the tower and approach in the respective airports. The ACC will require RCU in the S&R, Area North and Area South.
6.	Scope of Radio supply	The successful bidder shall supply separate transmitter and receiver modules, not transceivers.
7.	Can the bidder chose the site to participate	No. The bidder is required to submit a bid for all sites.
8.	Site Visits	It will be arranged upon the bidder's request.

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NO	CLARIFICATIONS BEING SOUGHT	KCAA RESPONSES
9.	Does POROR Station require a mast?	NO.
10	Are the Stations/Sites linked to communicate to each other	YES
11	Kindly clarify that there will be enough E&M VSAT cards for area VHF services connectivity on both local and remote VSAT equipment to manage the integration successfully.	E & M cards are sufficient but note the integration will be through VOIP connection to the VCCS.
12	Are switches required to be supplied.	The successful bidder is required to supply switches as per the specifications.
13	Requirements for site Training	KCAA will nominate staff to train per site for site training. The successful bidder will be required to provide lunch for the duration of the training.
14	Requirement for Airport access pass	The successful bidder will facilitate airport access permits for its staff.
15	Deadline of the request for clarifications	The deadline for requesting additional clarifications is hereby extended to 20 th March 2026 at 17:00 Hours EAT.
16	Request for extension of closing date. Please let us know if this request can be accommodated, or if any additional information is required from our side to support this application. We would be grateful for your prompt consideration, as the current deadline is fast approaching.	The tender submission deadline is hereby extended from 25/02/2026 to 27th March 2026 at 11:00 Hours East African Time



Deputy Director, Supply Chain Management
FOR: DIRECTOR GENERAL

Date: 26th FEBRUARY 2026

