



TO ALL INTERESTED BIDDERS

SECOND RESPONSE TO THE REQUEST FOR CLARIFICATIONS OF THE TENDER FOR THE SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING AND COMMISSIONING OF VHF RADIO SYSTEMS FOR JKIA, LOKICHOGIO, MALINDI, MOMBASA, WAJIR, POROR, NGONG, WILSON, MUA AND ELDORET ANS STATIONS AS AT 13th MARCH 2026. TENDER NUMBER KCAA/010/2025-2026.

Reference is made to the above tender advertised by Kenya Civil Aviation Authority (KCAA) on Tuesday 10th February 2026 which you have expressed interest to participate. Reference is also made to our first response to the request for clarifications dated 26th February 2026 shared with all the bidders and uploaded on KCAA website.

The Authority has received further requests for clarification on the above stated tender from interested candidates.

In accordance to with the provisions of Instructions To Tenderers (ITT) section 9 and 10 and the Tender Datasheet ITT 8.2 of the tender document which was issued or obtained from KCAA website, the Authority has prepared the second set of response to various requests for clarification received and as stated in the tender document. The preparation of this second set of response to the request for clarifications has been necessitated by the request for clarifications sought by some of the bidders.

Attached herein is the second set of responses to the clarifications requested.

Please note that these clarifications shall be read and construed as part of the bidding document issued to you earlier.

To enable the bidders' prepare responsive bids, the deadline for request for clarification is hereby extended to **27th March 2026** at 17:00 Hours

The tender closing / submission deadline is hereby extended from 27th March to **10th April 2026** at **11:00 Hours, East African Time.**

We wish you the best as you prepare to submit your bids.

A handwritten signature in black ink, appearing to read 'W. Kitum', is written over a circular stamp or seal.

William Kitum
FOR: DIRECTOR GENERAL
Encl.



SECOND RESPONSE TO THE REQUEST FOR CLARIFICATIONS ON THE TENDER FOR SUPPLY, DELIVERY, INSTALLATION, TRAINING, TESTING AND COMMISSIONING VHF RADIO SYSTEMS FOR JKIA, LOKICHOGIO, MALINDI, MOMBASA, WAJIR, POROR, NGONG, WILSON, MUA AND ELDORET ANS STATIONS

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NO	CLARIFICATIONS BEING SOUGHT	KCAA RESPONSES
1.	<p>Eligibility & Experience</p> <p>1.2. The Vendor must be an OEM or OEM's local representative and demonstrate a proven track record by providing a minimum of three (3) references for VHF systems delivered within the past five (5) years.</p> <p>Are OEM's local representatives allowed to use the OEM's references and experience to demonstrate compliance for eligibility and experience by providing;</p> <ul style="list-style-type: none"> a. The required valid Manufacturer's Authorization letter b. A project specific agreement between them exhibiting the local representative as the prime bidder and the OEM as the partner/subcontractor? This agreement will include further details of how the other roles in the project will be assigned. 	<p>An OEM's local representative can only rely on the experience of the OEM if they are in a Joint Venture or a binding agreement to work together with the OEM committing to provide all the technical support up to the end of the warranty period for the purpose of this tender. However, the OEM can be the lead bidder or the local partner. The members of a Joint Venture shall ensure they meet all the requirements of a Joint Venture as indicated in the tender document. Bidders should also attach the Manufacturer Authorization where the lead bidder is not the manufacturer.</p>
2.	<p>Is there enough space for 3-6 antennas in Poror station or should we consider providing a 12 - 15m lattice mast upon the building or where advisable?</p>	<p>There is enough space for the antennas in Poror radar station.</p>
3.	<p>The remote controller/gateway installation to local and/or remote VCCS shall be connected to the VHF radios via fibre link and VSAT through LAN switches a both end in collaboration with KCAA. The switches shall be provided by the bidder</p>	<p>Under tender KCAA/010/2025-2026 the switches to be supplied are as follows Mombasa – 3 Eldoret – 2 Ngong - 2 Wajir - 2</p>

For Director General
Kenya Civil Aviation Authority
P.O. Box 30163 - 00100,
Nairobi

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NO	CLARIFICATIONS BEING SOUGHT	KCAA RESPONSES		
	Kindly, KCAA/016/2025-2026 has two switches though there is no technical clarification if its L3 switch on the tender document and KCAA/010/2025-2026 ha 10 stations with L3 switches as technically clarified. So do we assume 016 switches are still L3 switches and the no. of switches are 2 and the no. of switches needed for 010 is 10+1 as stated	Poror – 1 JKIA -3 Malindi – 1 Loki – 1 Mua – 1 Wilson -1 Spare -1 The area cover frequencies will be integrated into Sitti Multiphono M800 and Garex 300 VCCS at JKIA and ANS Complex respectively.		
4.	For sites requiring 20 radios and 10 cavity filters, are multiple 42U cabinets permitted? If so, can you confirm whether there is sufficient space allocated on site for multiple cabinets?	We have space for the cabinets required per site.		
5.	Regarding the UPS, is this intended to be installed per cabinet or per site? If per site, should the UPS also be housed within a 42U cabinet?	UPS can be shared in a site for as long as it can hold for three hours when power is not available.		
6.	For RRC/RCU operator control consoles, will they be installed at TWR, APP and main ACC or just TWR only and how many ? <table border="1" data-bbox="300 1361 975 1429"> <tr> <td>Z.</td> <td>Remote Control Unit (RCU)</td> </tr> </table>	Z.	Remote Control Unit (RCU)	The remote-control units to be supplied are three (3) ACC south, ACC North and FIC. All the sites are at the ANS Complex in Mlolongo.
Z.	Remote Control Unit (RCU)			
7.	2) For RCMS workstations will the installation be main ACC only or ENG room at JKIA also and how many?? 2.52. The VHF radios shall be supplied with a remote controller/gateway installed at the main ACC.	The RCMS workstations will be installed at ANS Complex and JKIA. Each site should be able to monitor 50 radios for area control.		
8.	For L3 switch the scenario is both sides of which one sides is the radio installation sites, is the other end the main ACC where the L3 switch will also made installed and what about standby ACC? 2.63. The remote controller/gateway installation connected to the VHF Radios via fibre link or VS collaboration with KCAA.	The switches per site are as follows Mombasa – 3 Eldoret – 2 Ngong - 2 Wajir - 2 Poror – 1 JKIA -3 Malindi – 1		

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		Loki – 1 Mua – 1 Wilson -1 Spare -1 The area and local frequencies will be on separate racks per site.
9.	How many RCMS workstations will be needed.	Two RCMS workstations will be supplied. One (1) for ANS Complex and one (1) JKIA
10.	2) For RCMS workstations will the installation be main ACC only or ENG room at JKIA also and how many?? 2.52. The VHF radios shall be supplied with a rack installed at the main ACC.	The RCMS will be installed at ANS Complex and JKIA.
11.	Page 89, Chapter 2, section 2.74 "A dc power system shall be provided by the tenderer.....". Read together with Page 93, Detailed Technical Specifications table AA "The bidder shall supply a rack-mount UPS....." Please confirm if the bidder can supply either DC power system or UPS and not both. Our recommendation to KCAA is to consider UPS only.	The bidder may supply either UPS or DC power at all sites, except for Ngong , where both DC and UPS must be provided.
12.	Page 94, section 4.0: Factory Acceptance Test "FAT shall comprise of testing all the components of the system.....". Please confirm if FAT for DC power systems or UPS can be omitted from FAT protocol. Instead, Site Acceptance Test will be done at site. This will allow local procurement of batteries and ease shipping logistics for goods classified as dangerous. KCAA will also benefit from local warranty for items procured in Kenya.	The FAT for DC power and UPS can be done locally.
13.	Extension through Addendum 1 for clarification 20th March 2026	The deadline for request for clarification is hereby

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NO	CLARIFICATIONS BEING SOUGHT	KCAA RESPONSES
		extended to 27th March 2026 at 17:00 Hours
14.	Tender closing and submission date	The tender closing / submission deadline is hereby extended from 27 th March to 10th April 2026 at 11:00 Hours, East African Time.



Deputy Director, Supply Chain Management
FOR: DIRECTOR GENERAL

Date: 18th MARCH 2026

For Director General
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